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Case 3:18-cv-04978-JD

## TO ALL PARTIES AND THEIR COUNSEL OF RECORD:

PLEASE TAKE NOTICE that after the conclusion of all briefing and on September 18, 2025 at 1:30 p.m. in Courtroom 11 in the United States District Court for the Northern District of California, on the 19th floor of 450 Golden Gate Avenue, San Francisco, California 94102, before the Honorable James Donato, Plaintiffs will move the Court to preclude Defendant, Meta Platforms, Inc. ("Meta") from offering evidence or argument at trial concerning certain post-October 27, 2021 facts, circumstances, and events, to the extent such evidence is offered as probative of any element of any claim or defense.

This Motion is based on this Notice of Motion, Memorandum of Points and Authorities, and all matters with respect to which this Court may take judicial notice, and such oral and documentary evidence as may be presented to the Court at the time of or before the hearing.

Court for an order excluding evidence concerning certain post-October 27, 2021 facts, circumstances, and events, to the extent such evidence is offered as probative of any element of any claim or defense.

The Class Notice provides that class period ends on October 27, 2021. Evidence related to

Pursuant to Federal Rules of Evidence 401, 402, and 403, Plaintiffs respectfully move the

The Class Notice provides that class period ends on October 27, 2021. Evidence related to events or occurrences in the nearly four years after that date is irrelevant to the claims and defenses at issue in this case, as it makes no fact of consequence more or less probable. Fed. R. Evid. 401.

Meta has indicated it intends to offer post-October 27, 2021 evidence regarding the implementation of changes to Potential Reach or the supposed financial impact of such changes. The introduction of any such evidence would be highly prejudicial and of limited probative value. Meta should not be permitted to introduce post-October 27, 2021 evidence purporting to show how Potential Reach or its supposed replacement metrics were calculated, how they function or how advertisers interact with the metrics. Nor should Meta be permitted to offer supposed financial analysis or revenue impact concerning such changes. None of that was subject to discovery and all of it post-dates the metric at issue in this case. Permitting Meta to present such evidence to the jury would be tantamount to allowing Meta witnesses to make up facts whole-cloth.

Even if such evidence were deemed relevant, its probative value is substantially outweighed by the danger of unfair prejudice, confusion of the issues, and misleading the jury. Allowing evidence of events after October 27, 2021would improperly shift the focus of the trial away from the relevant claims and defenses, causing undue delay and wasting the Court's time. Fed. R. Evid. 403.

Rule 402 of the Federal Rules of Evidence provides that irrelevant evidence is inadmissible. Evidence of events after October 27, 2021 does not meet the definition of relevance under Rule 401 and should therefore be excluded. Fed. R. Evid. 402; Fed. R. Evid. 401.

This motion does not seek to exclude the use of evidence after October 27, 2021 for purposes unrelated to the claims and defenses at issue in this case, such as for general foundational purposes or to impeach a witness's credibility. Nor does this motion seek to exclude evidence

necessary to demonstrate Meta's ability to satisfy an award of punitive damages or evidence of 1 2 Meta's employees' compensation to demonstrate bias. 3 It is axiomatic that "[f]raud depends on the state of events when a statement is made, not on what happens later." Schleicher v. Wendt, 618 F.3d 679, 684 (7th Cir. 2010). Meta's intended 4 introduction of post-October 27, 2021 evidence and its financial implications is irrelevant to the 5 case at bar and runs substantial risk of unfair prejudice, confusion of the issues, and misleading 6 7 the jury. 8 For the reasons stated herein, post-October 27, 2021 evidence or argument at trial 9 concerning implementation of changes to Potential Reach or the supposed financial impact of such changes should be excluded. 10 11 12 Dated: August 22, 2025 Respectfully Submitted, 13 By /s/ Geoffrey Graber Geoffrey Graber (SBN 211547) 14 Karina G. Puttieva (SBN 317702) Madelyn Petersen (pro hac vice) 15 Jenna Waldman (SBN 341491) COHEN MILSTEIN SELLERS & TOLL PLLC 16 1100 New York Ave. NW, Ste 800 Washington, DC 20005 17 Telephone: (202) 408-4600 ggraber@cohenmilstein.com 18 kputtieva@cohenmilstein.com mpetersen@cohenmilstein.com 19 jwaldman@cohenmilstein.com 20 Charles Reichmann (SBN 206699) LAW OFFICES OF CHARLES REICHMANN 21 16 Yale Circle Kensington, CA 94708-1015 22 Telephone: (415) 373-8849 charles.reichmann@gmail.com 23 Theodore J. Leopold (pro hac vice) 24 Leslie M. Kroeger (pro hac vice) 25 **COHEN MILSTEIN SELLERS & TOLL PLLC** 11780 US Highway One 26 Suite 500 Palm Beach Gardens, FL 33408 27 Telephone: (516) 515-1400 Facsimile: (516) 515-1401 28

PLAINTIFFS' MIL NO. 4 RE POST-OCTOBER 27, 2021 FACTS

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With a few, largely self-serving exceptions, Plaintiffs seek to exclude all "[e]vidence related to events or occurrences" after the end of the Class Period on October 27, 2021, arguing that this entire category of unspecified evidence is irrelevant and "highly prejudicial." Plfs' MIL 4 at 2-3. Plaintiffs' request to exclude such a broad category of evidence should be denied—particularly given that they provide few specifics about what evidence they seek to exclude, how that evidence might be used, or why that use is not permissible.

The inappropriateness of Plaintiffs' request for such a blanket exclusion is illustrated by their admission that at least *some* post-Class-Period evidence is relevant and admissible. Plfs' MIL 4 at 2-3. But the need for these carveouts just underscores why Plaintiffs' motion fails: the relevance of post-Class-Period evidence depends on the specific evidence at issue and the context in which it is presented. *See, e.g., Shenwick v. Twitter, Inc.*, 2021 WL 1232451, at \*10 (N.D. Cal. Mar. 31, 2021) (denying motion to exclude post-class-period evidence to the extent party "fail[ed] to identify precisely which exhibits should be excluded" and declining to exclude other relevant post-class-period evidence). *Some* post-Class-Period evidence may well lack relevance, but some will not. Plaintiffs' motion—which fails to identify any specific documents or testimony—"sweeps too broadly and is an improper attempt to pre-try the case." *Smilovits v. First Solar, Inc.*, 2019 WL 6698199, at \*4 (D. Ariz. Dec. 9, 2019) (denying similar motion because "[t]he Court [would] be far better equipped to rule on specific evidence issues" at trial).

Courts routinely deny overbroad requests like Plaintiffs' for the exclusion of post-Class-Period evidence because the admissibility of the evidence is better assessed "on a case-by-case basis" at trial. *Baker v. SeaWorld Ent., Inc.*, 2020 WL 241441, at \*4 (S.D. Cal. Jan. 16, 2020) (deferring ruling on motion to exclude post-class-period evidence because scope of motion was "unclear"), *aff'd* (Jan. 21, 2020); *see also, e.g., Munoz v. PHH Mortg. Corp.*, 2022 WL 138670, at

<sup>&</sup>lt;sup>1</sup> See, e.g., Shenwick, 2021 WL 1232451, at \*10 (post-class-period evidence relevant to defendant's "understanding of how [at-issue metric] impacts or impacted its revenue model" during class period); Fitzhenry-Russell v. Keurig Dr. Pepper Inc., 2018 WL 10476581, at \*2 (N.D. Cal. Dec. 10, 2018) (pre-class-period evidence relevant to "whether ... advertising had a measurable effect in changing consumer behavior"); In re Scholastic Corp. Sec. Litig., 252 F.3d 63, 72 (2d Cir. 2001) ("[A]ny information that sheds light on whether class period statements were false or materially misleading is relevant.").

1	*2-4 (E.D. Cal. Jan. 14, 2022) (denying motion to preclude references to evidence outside the class				
2	period "without prejudice to [parties'] right to object to specific pieces of evidence at trial").				
3	Indeed, Plaintiffs fail to identify a single case where a similarly broad request has been granted at				
4	the pretrial stage.				
5	Plaintiffs' examples reinforce the	e point. Plaintiffs point to "evidence regarding the			
6	implementation of changes to Potential Reach or the supposed financial impact of such changes"				
7	as illustrative of the post-Class-Period evidence they would like to exclude. Plfs' MIL 4 at 2. But				
8	Plaintiffs have signaled that they intend to argue that Facebook did <i>not</i> make certain changes to				
9	Potential Reach estimates because those changes would negatively impact Facebook's revenue,				
10	Dkt. 391 (Plfs' Opp. to MSJ) at 4. Plaintiffs cannot now categorically exclude as "irrelevant"				
11	evidence on topics, like actual revenue impact, that they intend to put at issue during trial. <sup>2</sup>				
12	Plaintiffs' motion to exclude post-Class-Period evidence should be denied.				
13					
14	Dated: September 2, 2025	Respectfully submitted,			
15		LATHAM & WATKINS LLP			
16		By /s/ Melanie M. Blunschi			
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18		Nicole C. Valco (CA Bar No. 258506) nicole.valco@lw.com			
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27	<sup>2</sup> Plaintiffs' argument that the financial imp	pact of any changes to Potential Reach was not "subject			
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to discovery" (Plfs' MIL 4 at 2) is a red herring. Meta files extensive, public financial statements reflecting its revenue, and Plaintiffs did not seek any further information from Meta after the changes were made.

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